

ABOUT US:

With over five decades of combined legal expertise, our firm is a reputed multi-service law practice with offices in Mumbai, Delhi, and Bangalore, serving a diverse global clientele. Our team of 108+ accomplished legal professionals, guided by seasoned partners, delivers comprehensive, high-quality legal solutions across various practice areas. We pride ourselves on our commitment to integrity, personalized service, and excellence in all our engagements.

Our strength lies in our dynamic team, known for their in-depth expertise and strategic approach to solving complex legal challenges. Through collaboration and innovation, we provide practical, client-centric solutions tailored to meet unique objectives.

We embrace cutting-edge technology, incorporating secure and sophisticated systems to ensure seamless client connectivity and robust data protection. By adopting global best practices in knowledge-sharing, document management, and process efficiency, we deliver modern, relevant, and cost-effective legal services.

Our esteemed clientele includes globally recognized names such as Apple, Hyundai, Adani Group, Reliance, and more, reflecting the deep trust and confidence placed in our services. With a proven track record of success across sectors and judicial forums, we are dedicated to achieving the best outcomes for our clients and fostering lasting partnerships.

Dynamic Team of Specialist Lawyers

Expertise Across Sectors & Judicial Forums

Global Best Practices

Cross-Collaboration for Excellence

Technology Integration for Seamless Client Connect

Globally Renowned Clientele

PRACTICE AREAS

• Litigation & Alternative Dispute Resolution

• White Collar Crimes - Compliance & Investigation

• General Corporate & Commercial Advisory

• Taxation, Trade & Customs & Regulatory

Mergers & Acquisitions And Joint Ventures

• Private Equity & Venture Capital

• Cyber Security & Data Protection

• Telecommunications, Media & Technology, IPR

• Banking & Finance

CAPACITY - TAX & CUSTOMS

- In-house industry expertise- WB professional (Partner-level) bringing over 10 years of extensive experience in managing diverse industry relationships and collaborations.
- One-stop solution- End-to-end expertise in tax optimization, innovative tax planning/structuring, mitigation of litigious positions and compliance management
- Departmental experience- Former revenue officer on board with a 360-degree understanding of departmental operations and decision-making processes at all administrative levels.
- Judicial understanding- Distinguished former Supreme Court Judge with a strong taxation background, providing expert opinions on the merits and challenges of complex tax matters.

COMMITMENT - TAX & CUSTOMS

Innovative solutions- Our seasoned professionals craft cutting-edge tax and customs strategies, leveraging their deep expertise to navigate complex regulatory landscapes while ensuring optimal outcomes for our clients.

High-caliber professionals, and synergies across all service offerings-With our team of distinguished legal experts, we deliver comprehensive solutions that seamlessly integrate tax and customs considerations across all service offerings.

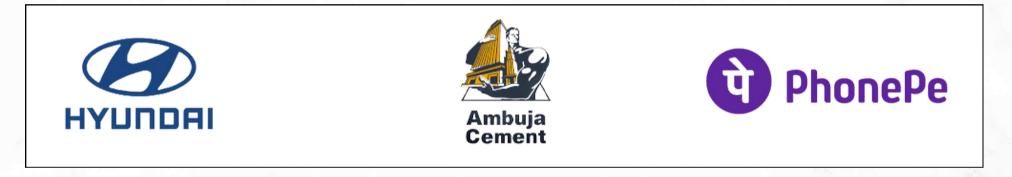
Cost-effective pricing- We prioritize delivering value through transparent, competitive pricing structures while maintaining the highest standards of legal excellence.

Valued service with client-first approach- Our commitment to personalized attention ensures each client receives tailored solutions that address their unique challenges, backed by responsive communication and dedicated support throughout the engagement.

RECENT ACCOMPLISHMENT



We handle pan-India litigation mandates for PhonePe and Hyundai Engineering & Construction and South West & Central India litigation for Ambuja Cement.





Successful representation in of classification of pure henna

We successfully represented the issue of classification of pure henna powder for an Indian multinational conglomerate. Pursuant to our representation, the matter was considered in the 45th GST Council meeting and it has been clarified that "Pure henna powder and paste, having no additives, attracts 5% GST rate under Chapter 14 (from erstwhile 18% duty)".



Representation of Top Global Players in the Toy Industry

We have competently represented the case of leading manufacturers and importers of toys in India for getting the Quality Control Order (effective 01.01.2021) suspended for 6 months. The Quality Control Order mandated certification by the Bureau of Indian Standards based on foreign factory audits, which was impeded and made impossible due to the pandemic-related travel restrictions. The toy industry can heave a sigh of relief by the temporary suspension of the obstructing order. Official notification in this regard is also anticipated.



Engagement with SYSKA LED

We have signed an end-to-end mandate with SYSKA LED for legal advisory in relation to availing the Production Linked Incentive ('PLI') Scheme of the Central Government for White Goods (AC and LED lights). Our team will be assisting SYSKA LED in undertaking a detailed cost-benefit analysis, preparation, and filing of an application under the Scheme, setting up of a new manufacturing unit in Maharashtra, and Government advocacy efforts.



• Represented 'Association of Furniture Manufacturers & Traders'

We have represented the case of 'Association of Furniture Manufacturers & Traders' comprising of leading manufacturers and importers of furniture industry (boards and plywood) before Ministry of Commerce and Industry, Government of India for getting the Quality Control Order (effective February 2024) suspended for 1 year.

Assisted gas cylinder manufacturing industry

Led strategic representations for prominent Indian gas cylinder manufacturers before key government bodies to address post-pandemic challenges from substandard Southeast Asian imports, focusing on implementing essential trade barriers to protect domestic industry standards.

Cross-Sector Tax Solutions & FTP Advisory

Deliver comprehensive tax advisory and structuring solutions to industry leaders across diverse sectors including gems & jewelry, real estate, pharmaceuticals, chemicals, medtech, edutech, freight forwarding, and FMCG. Specialize in optimal business structuring, tax planning, and Foreign Trade Policy (FTP) optimization.



GENERAL CORPORATE& COMMERCIAL

Corporate M&A

Represented the Promoters of STUPConsultants Private Limited in relation to the sale of 99 equity shares to Assystem S.A., France through a share purchase arrangement and subsequent transfer of the business of STUP Design Forum to STUP Consultants Private Limited through a slump sale arrangement In addition to the transaction documents, we handled various complex issues, including noncompete, escrow, licensing and post-closing business arrangements The total transaction value is approx. USD25 million.



Start-up Advisory

Advised start-up Indian marine technology company in drafting and negotiating a software development and maintenance agreement with a German marine technology company, for a total transaction value of approx EUR500 k



AWARDS & RECOGNITION

Recent Achievements (2022-2024):



Asian Legal Business India - Top Dispute Lawyers (2022)



Insight-success Most Trusted Law Firm in India (2022)



Asian Legal Business Fastest Growing Law Firm in Asia (2022)



Forbes Top Law Firm in India (2022, Below 10 years -Exp)



Legal Era Rising Star & Promising Top Law Firm (2022-23)



Legal 500 Mumbai's Tier-1 law firm for dispute resolution (2023)



Asian Legal Business Nilesh Tribhuvan - Top Disputes Lawyers (2023)



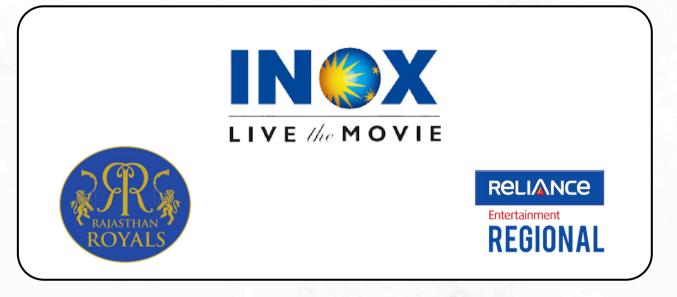
Legal Era Promising Top Law Firm (2023-24)

OUR CLIENTELE

Infra & Energy:



Media & Entertainment:



Real Estate:



Pharma:



FMCG & Consumer Goods:



Power:



Automotive & Transport:



Banking & Financial Services:



Electronics & Electricals:



Manufacturing & Heavy Industry:



CLIENT TESTIMONIALS



ASHISH PATIL Chief Financial Officer Reliance Brands Limited

"Great communication, ability to meet deadlines and problem solving in record time."



ARUN DAS Head, Business Development & Strategy

Adani Capital Pvt. Ltd.

"Effective advisory and Pragmatic solutions given by the team. Committed to fulfilling promised timelines and providing novel solutions to complex legal questions"



RAHUL KUMAR **Director-Litigation** PhonePe

*Impressive levels of professionalism and confidentiality. Competent team effectively taking care of all legal concerns'



ISHA SINGH Indirect Taxation, Corporate Legal, Godrej Group

"The team at White & Brief is competent with strong practical knowledge. They assisted us with commercially viable solutions'



DEEPAK CHANDANI Group Chief Technology Officer UBS India

"Approachable team, ever ready to give complete guidance under one roof for all legal difficulties in a before judicial forum & putting forth an analysis of time-bound manner



SATISH KAMATH **Biostadt India Limited**

adani Capital

"They simplify and present the complex matters possible legal approaches"



WOLFGANG PROCK-SCHAUER President / Chief Operations Officer Interglobe Aviation Pvt. Ltd. (Indigo Airlines)

"Tailored legal service to fulfil business requirements. Customer centric approach and provides reliable advice"



ASHWIN THACKER Managing Directo Flamingo Pharmaceuticals Ltd.

"The team is very professional, diligent and responsive with a strong legal acumen and advisory skills. We have had a great experience working with them. They consistently exceeded expectations. They shall always be our first choice."

OUR OFFICES

Mumbai Office – Nariman Point

Our Nariman Point office in Mumbai, an impressive 6,000 sq. ft. space within our 20,000 sq. ft. expansion across India, stands as a testament to our commitment to excellence. Featuring the Bugatti-inspired main cabin, designed with vibrant colors that embody the energy driving us as India's fastest-growing law firm, this office reflects our values.











Mumbai Office – Nariman Point





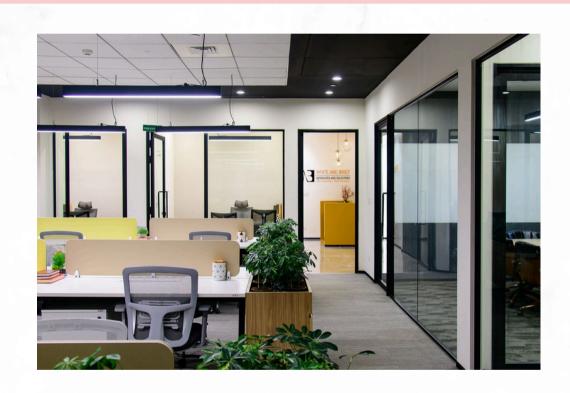






Mumbai Office – Lower Parel

Our new Lower Parel office in Mumbai! This marks the beginning of our 20,000 sq. ft. expansion across India, with the first 2,000 sq. ft. now officially launched. This office is a bold testament to our commitment to innovation and growth.



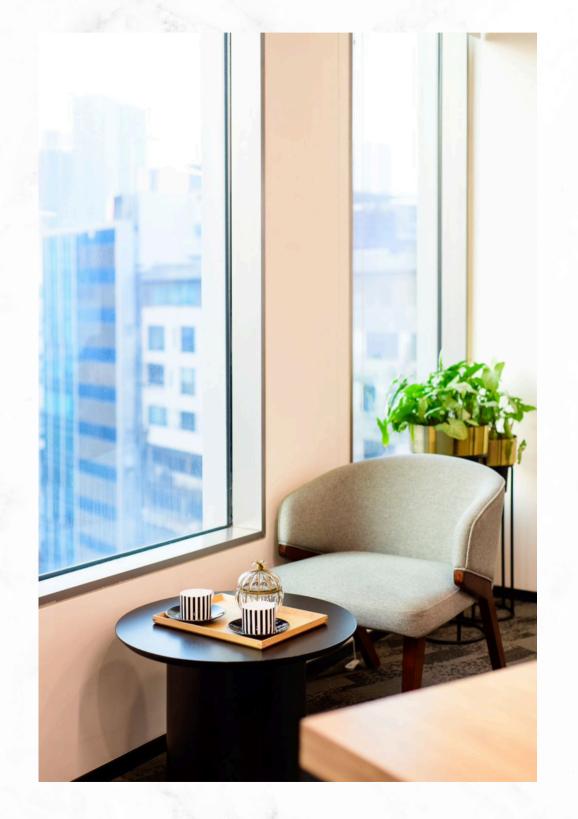


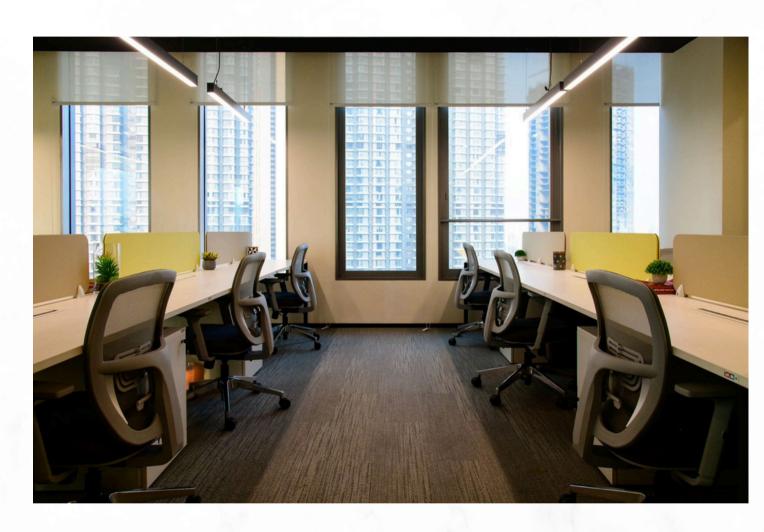






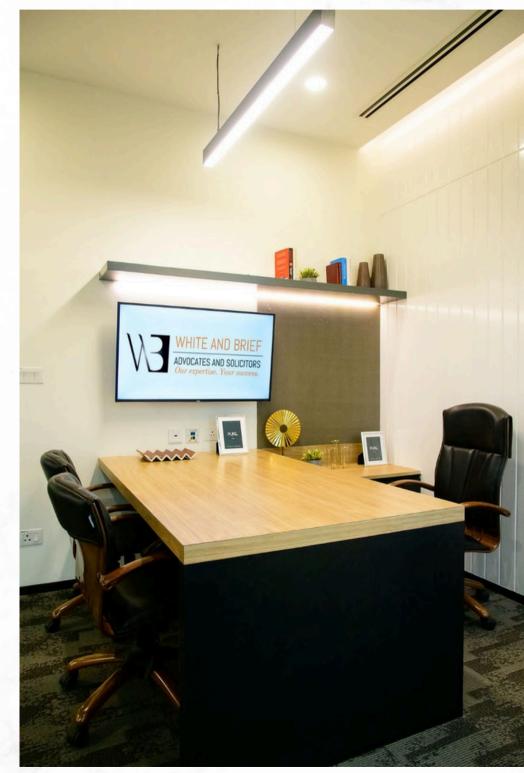
Mumbai Office – Lower Parel











Delhi Office

Our Delhi office marks a significant milestone in our expansion across India. Spanning an impressive 7,000 sq. ft., this space is designed to inspire collaboration, foster innovation, and deliver excellence to our clients.









Delhi Office



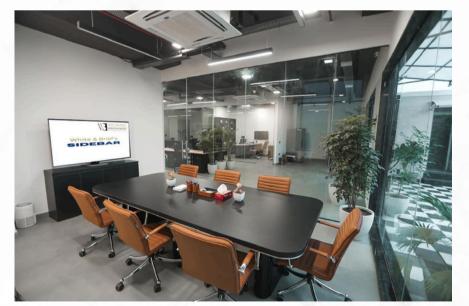














OUR PARTNERS





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Article authored by our partner, Prateek Bansal published in Outlook Publishing (India) Pvt. Ltd. titled "Taxability Of Loans Between Related Persons Or Group Companies -Impact Assessment W.r.t. 53rd GST Council Meeting."

Outlook

Taxability Of Loans Between Related Persons Or Group Companies - Impact Council Meeting



Our Partner Prateek Bansal's article has been published in ETLegalWorld offering deep insights into the GST demands facing the IT industry.



Our Partner, Prateek Bansal, has been featured in ETCFO article titled -"GSTN rolls out Invoice Management System to address excess ITC claims issue; seek clarity on legal validity, integration"



GSTN rolls out Invoice Management System to address excess ITC claims issue; seek clarity on legal validity,

ECFO

66 With the introduction of IMS while the buyers were able to reject the nvoices or keep them pending in case of any discrepancy there was no feature on the suppliers dashboard to keep a track of the buyers' actions leading to off-record/manual communication by the buyers for rectification of invoices issued. This time lag caused delay in claiming ITC by the buyer or the particular wrong invoice(s), besides requiring significant human intervention. Now with the Supplier View feature suppliers will be able to monitor the status of their invoices and track the actions taken by the recipients, thus minimizing manual communication and enabling a faster resolution of discrepancies. This will significantly improve the ITC claiming process and reduce delays benefiting both suppliers and recipients. 99

Our Managing Partner NILESH TRIBHUVANN has been featured in Financial Express (India) article titled-Tighter H1B visa rules in Republican regime could hurt business for IT firms.



♦ FINANCIAL EXPRESS

Tighter H1B visa rules in Republican regime could hurt business for IT firms .

6 Under a Trump administration a return to stringent H-1B regulations rigorous scrutiny and restrictions could be expected. This would likely compel Indian IT companies to adapt by investing further in local hiring and onshore talent pools. During Trump's previous term the Indian IT industry experienced increased denial rates tighter eligibility criteria heightened wage requirements and extended processing times impacting their ability to staff projects efficiently. These restrictive measures prompted many firms to explore alternative visa categories such as the L-1 for intra-company transfers. 9

Our Partner Mr. Prateek Bansal has been featured in Mint article titled-Edible oil or cosmetic? Small coconut oil packs pose a big tax question.



purposes. The judgement could also impact profits for

consumer g manufacturers offering such products. 99

Our Managing Partner NILESH TRIBHUVANN has been featured in Outlook Start-Up article titled - Quick Commerce's Love for Medicine Delivery Gets Shrouded in Criticism.



Quick Commerce's Love for Medicine Delivery Gets Shrouded in Criticism .

Outlook

66 Given the provisions of the Drugs and Cosmetics Act, 1940 the entry of non-pharmaceutical platforms into the medicine delivery space raises legitimate concerns around compliance and quality. With regards to laws dealing with e-pharmacies in India experts have highlighted that there is heightened uncertainty in the space. This is because the current regulations under the Drugs and Cosmetics Act 1940 and associated rules don't explicitly cover online medicine sales. Although draft rules for e-pharmacies were proposed back in 2018 to establish licensing and operational requirements these have yet to be finalized 99

NILESH Managing Partner, TRIBHUVANN, has been featured in the Mint National Edition for his insights on the article titled "Meta to Appeal Against CCI Penalty Order."





66 CCl's penalty against Meta sends a strong message to social media and e-commerce platforms about the critical importance of safeguarding user privacy and ensuring informed consent This decision could reshape the digital landscape in India by compelling companies to move away from blanket take-it-or-leave-it policies that restrict user choice. For social media and ecommerce players, the ruling emphasizes the need for greater transparency in data practices and the adoption of user-centric policies 99

Managing Partner, NILESH TRIBHUVANN, has been featured in The Economic Times article titled -"Reliance Industries and Walt Disney merger approved by competition commission of India " ET THE ECONOMIC TIMES ADVOCATES AND SOLICITORS Reliance Industries and Walt Disney merger approved by Competition Commission of India Managing Partner #viewpoint

NILESH Managing Partner, TRIBHUVANN, has been featured in an Outlook Business article titled "Reliance-Disney Merger: Why has the CCI Raised Objections Over Cricket Broadcasting Rights."



OUTLOOK BUSINESS

66 The future of broadcasting in India, particularly cricket, hangs in the balance, as this merger could redefine the competitive landscape. Should the merger proceed, we may witness increased market dominance, potentially affecting pricing and consumer access to sports content, which is why the CCI remains cautious. 99

Article authored by our partner, Prateek Bansal published in Republic World titled "Amendment in Section 140(7) of the CGST Act: Transitional Credit for Input Service Distributors."



Our managing Partner, NILESH TRIBHUVANN, has been featured in NDTV Profit article titled - "Online Skill-Based Courses Could Need New UGC Regulations"





Managing Partner, Nilesh Our Tribhuvann, highlighted the Delhi High Court's recent judgment affirming that political parties, including the Aam Aadmi Party (AAP) led by Arvind Kejriwal, fall under the purview of the Prevention of Money Laundering Act (PMLA). Speaking on LeftRightAndCenter with Vishnu Som on NDTV today, he emphasized that the Court has empowered the Enforcement Directorate (ED) to take necessary action against AAP as a political party.



Our Tax Partner, Prateek Bansal shared his views with One Nation, Three Tax Options; Is This A Budget For Salaried Class? | Citizens' Budget 2024 | Debate on Mirror Now anchored by Ritangshu Bhattacharya



Prateek Bansal, our Tax Partner, shared the panel with many other economists and experts, brainstorming on various aspects of the Budget. The panel was anchored by Zakka Jacob Rahul Shivshankar and Anand Narasimhan.



Prateek Bansal, our Tax Partner, joins S. Ravi, Former Chairman, BSE in the panel discussion on Mirror Now, anchored by Shreya Upadhyaya on Union Budget 2024: All Eyes On Govt To Raise Tax Exemption Limit, Finance Minister to Aex the tax.



#primetime: The Big Fight on NDTV 24x7, hosted by the sharp Marya Shakil, Executive Editor - National Affairs, NDTV 24x7, took on the complex issue of The Electoral Bonds Case. A special shoutout to NILESH TRIBHUVANN, our Managing Partner and the only lawyer on the panel, whose legal expertise elevated the discussion. His deft navigation through the legal landscape and reference to specific clauses shed invaluable light on the intricacies of electoral bonds. Nilesh's unique contribution instrumental in demystifying the legal perspectives for the audience, ensuring a grounded understanding of the subject.



Our Managing Partner, Nilesh Tribhuvann, shared his expert insights on the RBI's directive to banks—requiring them to refund customers for excess interest and additional charges—during Newsbreak with Gargi Rawat on NDTV.



Our Tax Partner, Prateek Bansal, joins Neeraj Bajpai on CNBC Awaaz to discuss key tax updates: taxpayer relief, benefits of the new tax regime, capital gains intricacies, investor tax burdens, and market impacts.



NILESH Our managing Partner TRIBHUVANN speaks on Mirror Now in the show titled Urbandebate anchored by SHREYA DHOUNDIAL. The episode focused on the recent development where the Karnataka government has asked multinational companies (MNCs) to display the number of Kannadigas they employ on their premises. The government has said that all industries should have a display board about the number of Kannada people working there.

